# **Case Design Sheet**



## **1. CASE DESCRIPTION**

Optimization of the orders flow process through solutions of the digital workflow of details and interactive warehouses in an additive manufacturing environment.

PARTNER Technology Applied LOCATION Poland, Blałystok TIME/DURATION 2018.01 - now

## 2. DIGITAL TRANSFORMATION CHALLENGE

### **2.1. BUSINESS TRANSFORMATION**

Industry: additive manufacturing

- Improving communication between the client and the contractor,
- Simplify of the ordering procedure (time, order warehouse digital details, quotation),
- Optimization: Cost reduction, elimination of human errors in the manufacturing process,
- Introducing functionality for the customer: intuitiveness in the ordering process; details flow monitoring and implementation stage

### **2.2. CONCEPTUAL TRANSFORMATION**

- Internal Integration of the CRM ERP MES and BI mechanism
- External integration of the CRM ERP client system with the manufacturer's (contractor) digital magazines (warehouse)
- Development of the concept of work flow for automatic acquisition of external orders
- Development of human human communication; human system
- Developing of "front end" of the system interface

### **2.2. TECHNICAL TRANSFORMATION**

- Use of cloud solutions
- Server installation
- Integration of devices and workstations
- Software provider
- System integrator

## **3. SOLUTION**

• assurance cyber security in the circulation (work flow) of digital details by owning servers with cloud solutions and protection of details by encryption

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• assurance real-time communication of devices and employees to present the current status of the client's order

## 4. KEY SKILLS AND COMPETENCES

The implementation of the solution has required a set of key skills and competences. Key skills and competences required have been:

- Process design and optimisation
- Technological advisory competencies
- Business analysts and programmers
- System integration

# 5. RESULTS

The target result of the planned implementation is the achievement of two main stages (milestones) of the process of integration of management systems, communication and dedicated software

- achieving the stage of automatic details (parts) upload
- achieving the automatic quotation stage

## 6. CONCLUSIONS AND RECOMMENDATIONS

The solutions proposed by the supplier indicate the possibility of achieving benefits for customers and cooperators

- increasing the speed of order fulfillment, improving communication between the client and the contractor,
- ongoing monitoring of orders and the stage of implementation
- minimizing possible human mistakes
- reduction of costs of preparing documentation and the technological process of manufacturing parts

## 7. REFERENCES

### 8. APPENDICES

No appendix